

## Seeking External Bid Consultancy Support

Can you help us to implement our new Business Strategy and achieve growth across priority areas for 2025-2030?

We are seeking 4-5 external bid consultants with experience of working with VCSE providers in the North West. Your bid expertise will help us to identify, plan and secure new income from grants and contracts as well as improving our overall bid performance.

### Person Specification

#### Relevant Skills

Advanced Bid Writing Skills  
Project/ Bid Management Skills  
Workshop facilitation & training skills  
Communication and presentation skills

#### Relevant Experience

Successfully writing and tendering for public contracts £250K+  
Securing large Trust & Foundation grant funding £250k+  
Preparing bids for vulnerable young people and adults with complex needs  
Project & service development; scoping and modelling new services

#### Knowledge & Understanding

Criminal Justice, Early interventions and preventions, Rehabilitation of offenders in Prison & Community  
Community Learning, Work & Skills; people furthest from the labour market  
Health & Wellbeing, Health Commissioning & Procurement; Understanding of the Greater Manchester Integrated Care Partnership

### Timescales & Application

You will work closely with the **CEO, Business Development Manager** and **Service Managers** to prepare and write bids. We wish to initially scope this work with a Lead Consultant at a ½ day in person workshop in early **April 2025**. Estimated Consultancy days pa are 40-50 in 2025/26 depending on daily rates.

Please submit your CV with relevant skills, qualifications and experience and daily consultancy rates via email to [helen.garry@salfordfoundation.org.uk](mailto:helen.garry@salfordfoundation.org.uk) by **Friday 21<sup>st</sup> March 2025 5pm**. Shortlisted consultants will be invited for a follow up interview w/c **31<sup>st</sup> March 2025**.